TOP100 SNOW CONTRACTORS

This is the fifth year that I've compiled Snow Magazine's top contractor list. It started out as a meger 50 contractors and has grown to the format you see today.

I've learned that with the list, contractors will come and go from year to year, and it's all part of the natural course of this business. Following weak winters, some contractors choose to abstain from that year's list, and I'm guessing the terrible state of the economy this past winter contributed to many of this year's absences. And then some contractors, despite our efforts, get wrapped up in what they do during the warm months and forget to submit their forms.

On the flip side, it's great to see the new names on the list. They're denoted as "NL" if they didn't appear on the 2008 list. Some returning outfits have taken a year or two off, while a few new company names forced me to do a quick Google search so I could learn more about their snow ops.

So how did we compile the 2009 list?

Beginning as early as May, entry forms were distributed to North American snow removal contractors via the pages of Snow Magazine, fax and e-mail and through our biweekly e-newsletter. Once the nomination process closed in August, the competed forms were entered into a database, the numbers crunched and snow removal firms were organized according to their respective 2008-09 snow removal revenue. In the cases where two or more snow fighters reported the same snow revenue figures, those contractors shared the higher ranking. – *Mike Zawacki*

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08 RANK	09 RANK	COMPANY NAME	CITY	STATE	WEB (www.)	W08-09 REV(\$)
1	1	The Brickman Group	Gaithersburg	MD	brickmangroup.com	95,620,000
3	2	Clintar Landscape Management	Markham	ONT	clintar.com	22,950,000
6	3	Lipinski Snow Services	Marlton	NJ	lipinskisnowremoval.com	18,866,000
7	4	Arctic Snow & Ice Control	Frankfort	IL	arcticsnowandice.com	14,800,000
5	5	Acres Group	Wauconda	IL	acresgrouop.com	12,312,000
4	6	The True Green Cos.	Memphis	TN	truegreen.com	10,582,770
NL	7	Ferrandino and Son	Farmingdale	NY	ferrandinoandson.com	9,825,000
14	8	Kujawa Enterprises Inc.	Oak Creek	WIS	keiorange.com	6,815,880
20	9	Abraxus Snow Removal & Salt	Parma	ОН	abraxussnow.com	6,600,000
15	10	David J. Frank Landscape Contracting	Germantown	WI	davidjfrank.com	6,010,000
56	11	American Civil Constructors	Littleton	co	accbuilt.com	5,500,000
NL	12	Snow Design	Morris Plains	NJ	snowdesignnj.com	4,935,000
24	13	Cenova	Philadelphia	PA	cenovainc.com	4,900,000
8	14	Landscape Concepts Management	Grayslake	IL	landscapeconcepts.com	4,660,950
18	15	Sebert Landscaping	Bartlett	IL	sebert.com	4,600,000
52	16	U.S. Lawns	Orlando	FL	uslawns.com	4,350,000
18	17	The Bruce Company of Wisconsin	Middleton	WI	brucecompany.com	4,100,000
27	18	Troy Clogg Landscape Associates	Wixom	MI	troyclogg.com	4,088,650
NL	19	Shearon Environmental Design	Plymouth Meeting	PA	shearondesign.com	4,000,000
32	20	Countryside Industries	Wauconda	IL	countrysideindustries.com	3,915,000
21	21	The Hittle Snow Company	Westfield	IN	hittlesnow.com	3,838,000
23	22	Cameron Landscaping	Toronto	ONT	camland.com	3,757,000
29	23	Customers Outdoor Services	Milford	MI	customersoutdoorservices.com	3,520,000
34	24	JDK Services	Huntley	IL	jdkservices.com	3,220,000

CONTRACTOR Q&A

08 RANK	09 RANK	COMPANY NAME	CITY	STATE	WEB (www.)	W08-09 REV(\$)	
NL	63	ELF's Landscaping	Rochester	NH	elfslandscaping.com	1,277,752	
70	64	Goodall Landscaping	Topsham	ME	goodalllandscaping.com	1,250,517	
74	65	The Greener Side Inc.	Inkster	MI	greenerside.com	1,200,000	
69	66	Turf Technologies	Uxbridge	MA	turftechsolutions.com	1,160,692	
NL	67	JC Landscaping	Peabody	MA	na	1,100,587	
NL	68	Midwest Landscape	Novi	MI	midwestlandscape.com	1,044,839	
NL	69	Piscataqua Landscaping	Eliot	ME	piscataqualandscaping.com	1,042,072	
60	70	John Hall Construction	Plainfield	IN	na	990,000	
NL	71	Snowdozers	Bay City	MI	na	980,000	
85	72	Timberline Landscaping	Colorado Springs	co	timberline.com	923,440	
NL	73	Webb Landscape	Ketchum	ID	webbland.com	906,218	
79		Hoffman Landscapes			Wilton		
NL	76	Tuck Landscaping	Murray	UT	tucklandscaping.com	875,000	
83	77	Facilities Contracting	Littleton	CO	facilitiescontracxting.com	865,000	
NL	78	Preferred Landscape & Lighting	San Antonio	TX	preferredlandscapetx.com	844,020	
NL	79	Hoffman Landscapes	Wilton	CT	hoffmanlandscapes.com 825,		
NL	80	Midwest Snow Tech Inc.	Glen Ellyn	IL	midwestsnowtech.com 800,000		
81	81	SRSA	Beaver Falls	PA	srsainc.com	776,000	